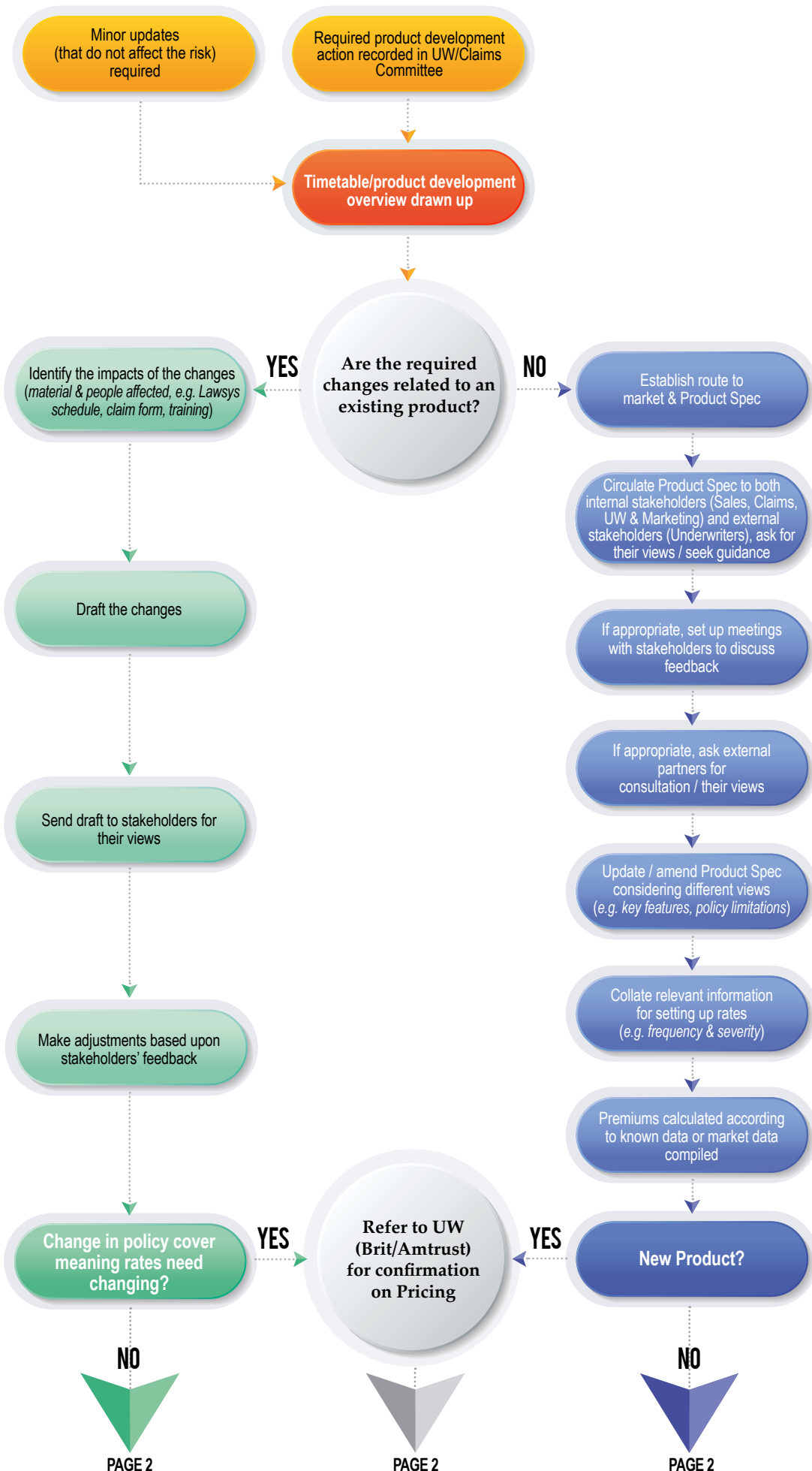




Product Development Process Map



- UW/Claims Committee meeting minutes
- Any other external documents (legislation, Mails, etc.)

Q:drive
Product development timetable/overview

Product Spec (incl. appendices, e.g. drafted terms & conditions)

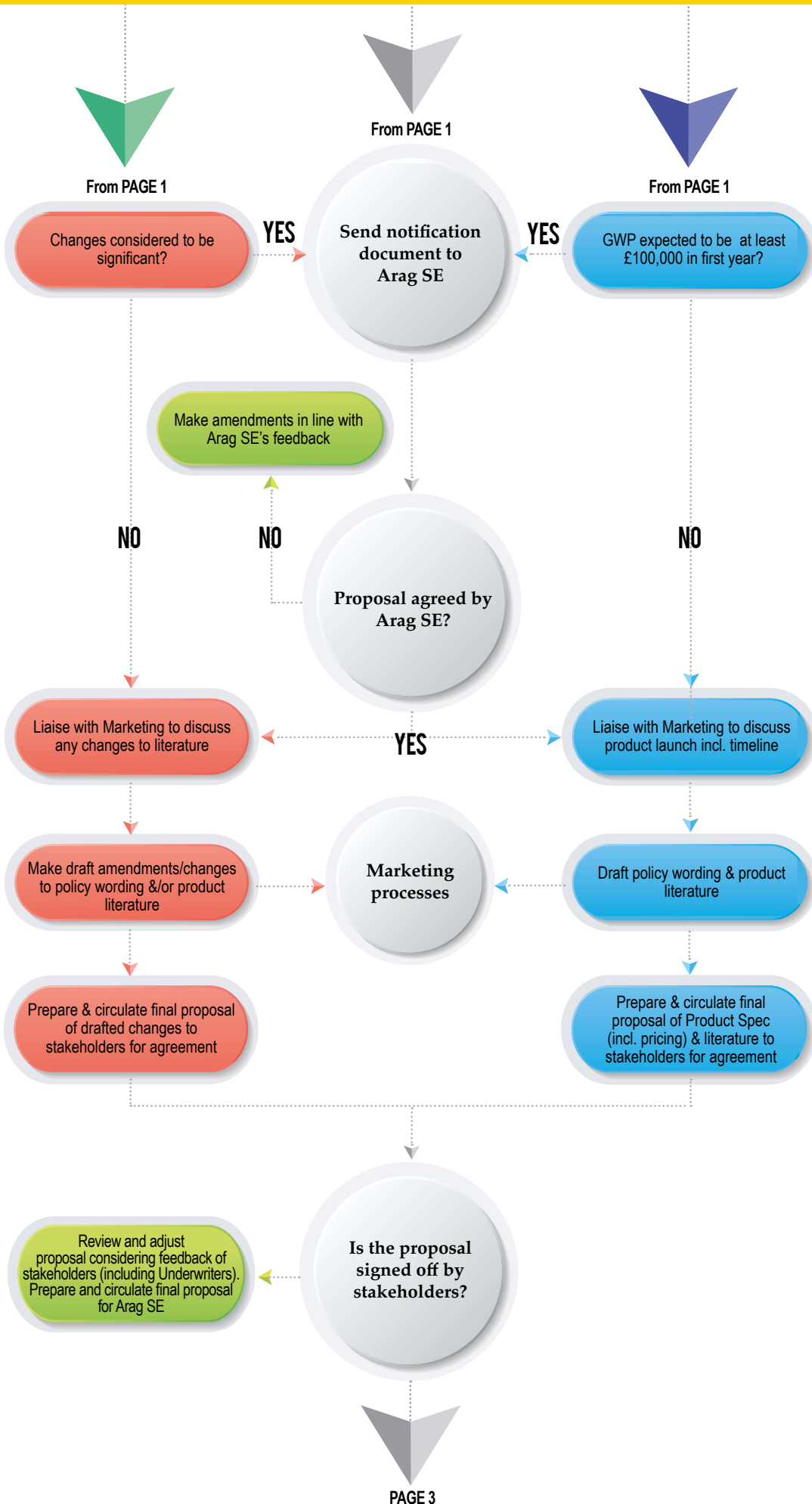
Outlook

- Product Spec (incl. appendices, e.g. drafted terms & conditions)
- Terms & conditions

Product Spec

- Product Spec
- Market research material- Government impact analysis, general market data etc

- Product Spec
- Premiums Calculation



Product Spec

Terms & conditions

Product Spec/literature

Notification document

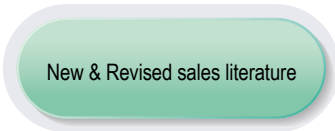
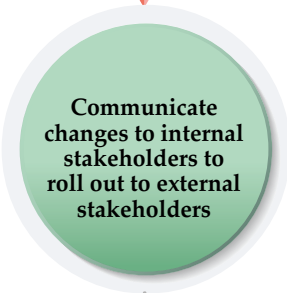
Product spec/literature

Sign off document

From PAGE 2



IT requirements



Briefing note (inc. roll out instructions)



- Training presentation
- Q&A sheets
- Quarterly Sales meeting



Broker training packs
Sharepoint



Broker training packs